

Mastering high-performance teams: Strategies for success

Nick Fewings,
Teamworkologist,
Ngagementworks



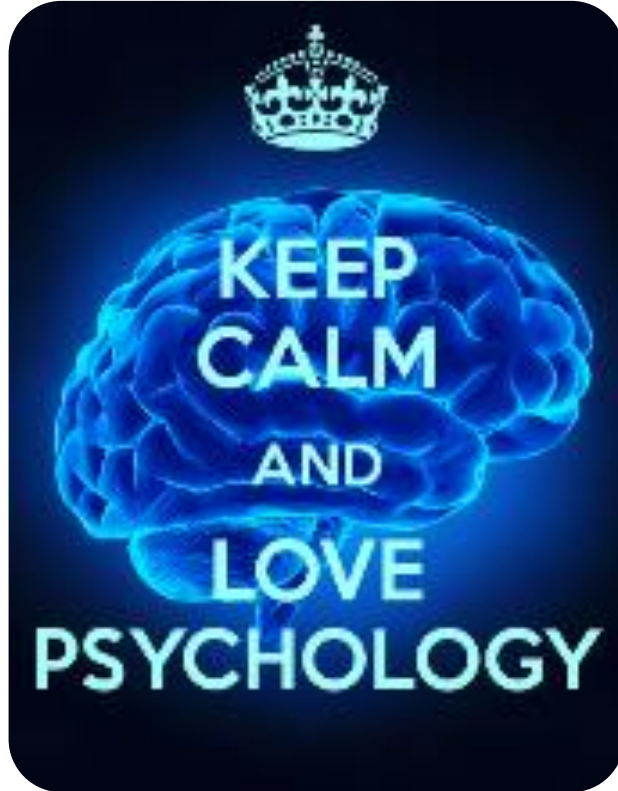
Teamworkologist

A person who studies
the dynamics of teamwork,
and uses this knowledge
to help teams become more effective,
and achieve greater success.



Nick Fewings
TEAMWORKOLOGIST

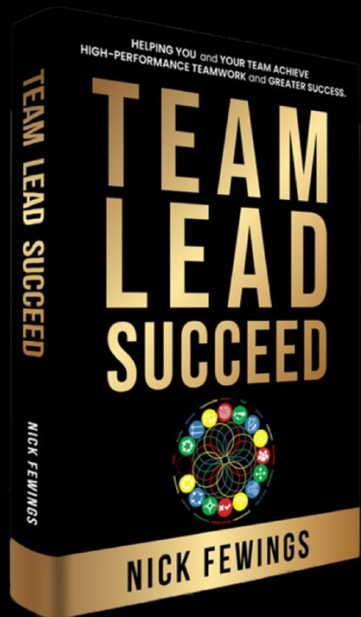
Engagement Works
engage*motivate = transform*succeed



Team
DyNAMics



Essential reading for all team leaders and members!



AMAZON BEST SELLER



A master class in Team Dynamics



Inspirational and motivational



Insightful, practical, enjoyable!

www.teamleadsucceed.com
Instagram: @teamleadsucceed

*“Great
teamwork just
doesn’t happen.*

*It happens in
teams that work
at being great.”*

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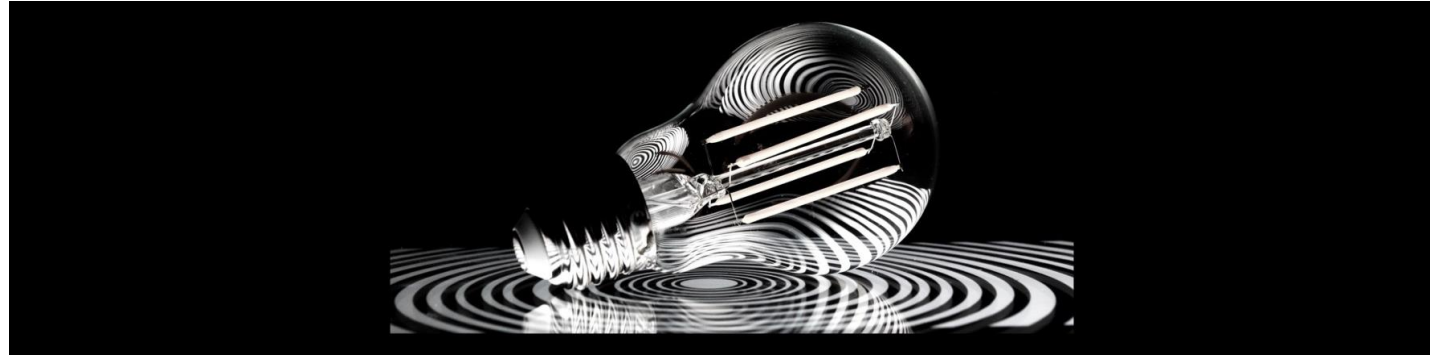
"It's not often that you get a chance to find a new book dedicated to teamwork – a subject that is so critical to group and corporate development.

So when Nick Fewings' book arrived, I was delighted to review it.

A formidable amount of work went into this book, and it's a nice book to own. I am holding onto my copy."

Richard Noble, OBE and Honorary Fellow of APM
Holder of the land speed record in Thrust 2 (1987-1997) and
Project Director of ThrustSSC, the vehicle which currently holds
the land speed record.





- Understand the 3 top reasons why projects fail
- Find out what underpins the success of KPIs
- The importance of knowing HOW effective and efficient your teamwork is
- Suggestions from Team Lead Succeed to help you and your team achieve high-performance and greater success

WHO WANTS THEIR PROJECT
TO SUCCEED?



#1 Poor understanding
of the skills of the team

**70% of
projects fail to
achieve their
desired goals**

#3 Little or no
understanding of how
effective or efficient their
teamwork is

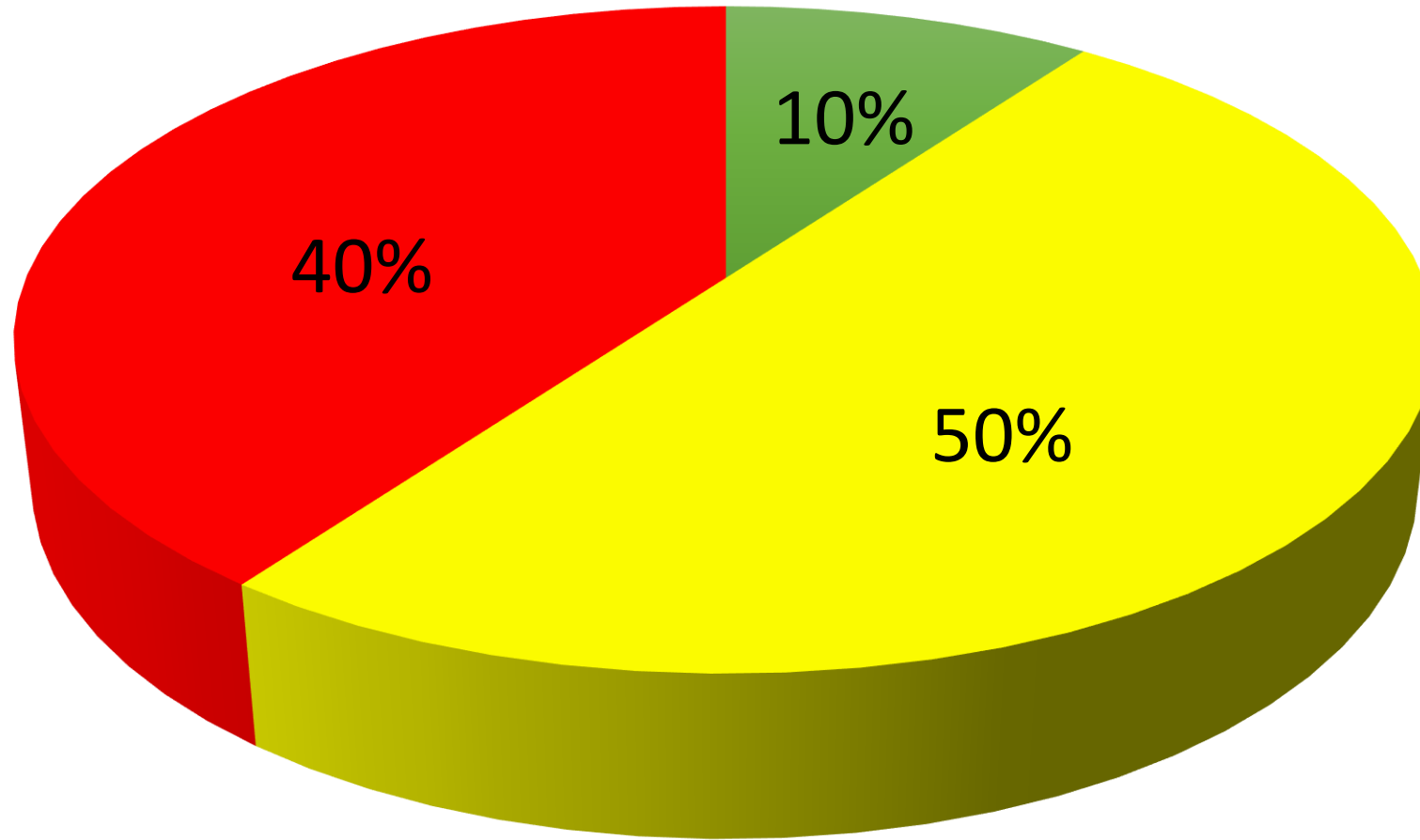
#2 Lack of
common
understanding
of the team's
purpose



*We don't know the skills of
our colleagues in our team.*

*We don't have the tools to
help us understand how good
or bad our teamwork is.*

Teamwork Effectiveness/Efficiency



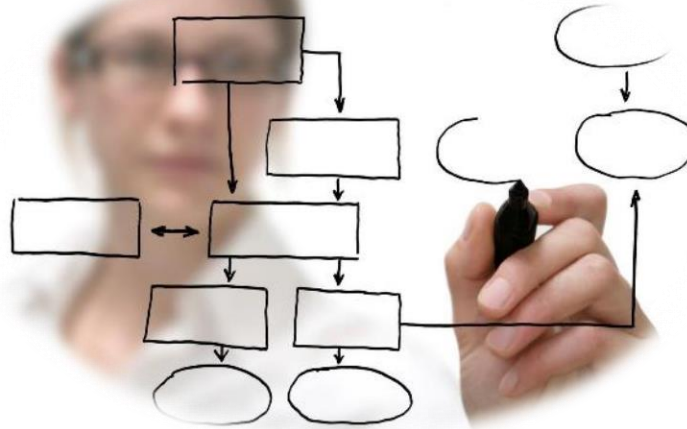
■ High-Performing ■ Average ■ Dysfunctional



The Problem



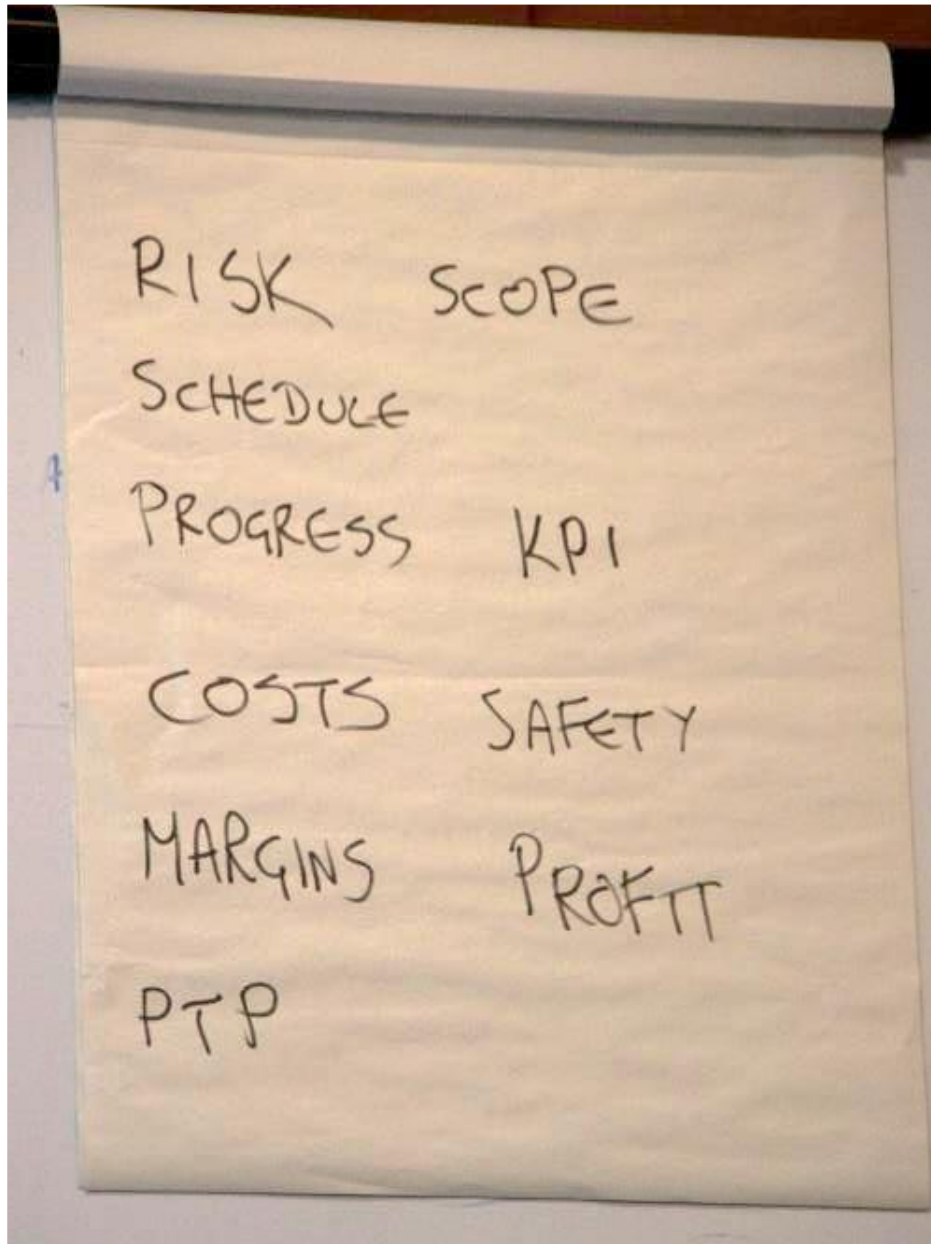
HISTORIC
LEARNING



TOO MUCH
FOCUS
ON TASK



TOO MUCH
RELIANCE
ON SOFTWARE



European Programme Directors Conference



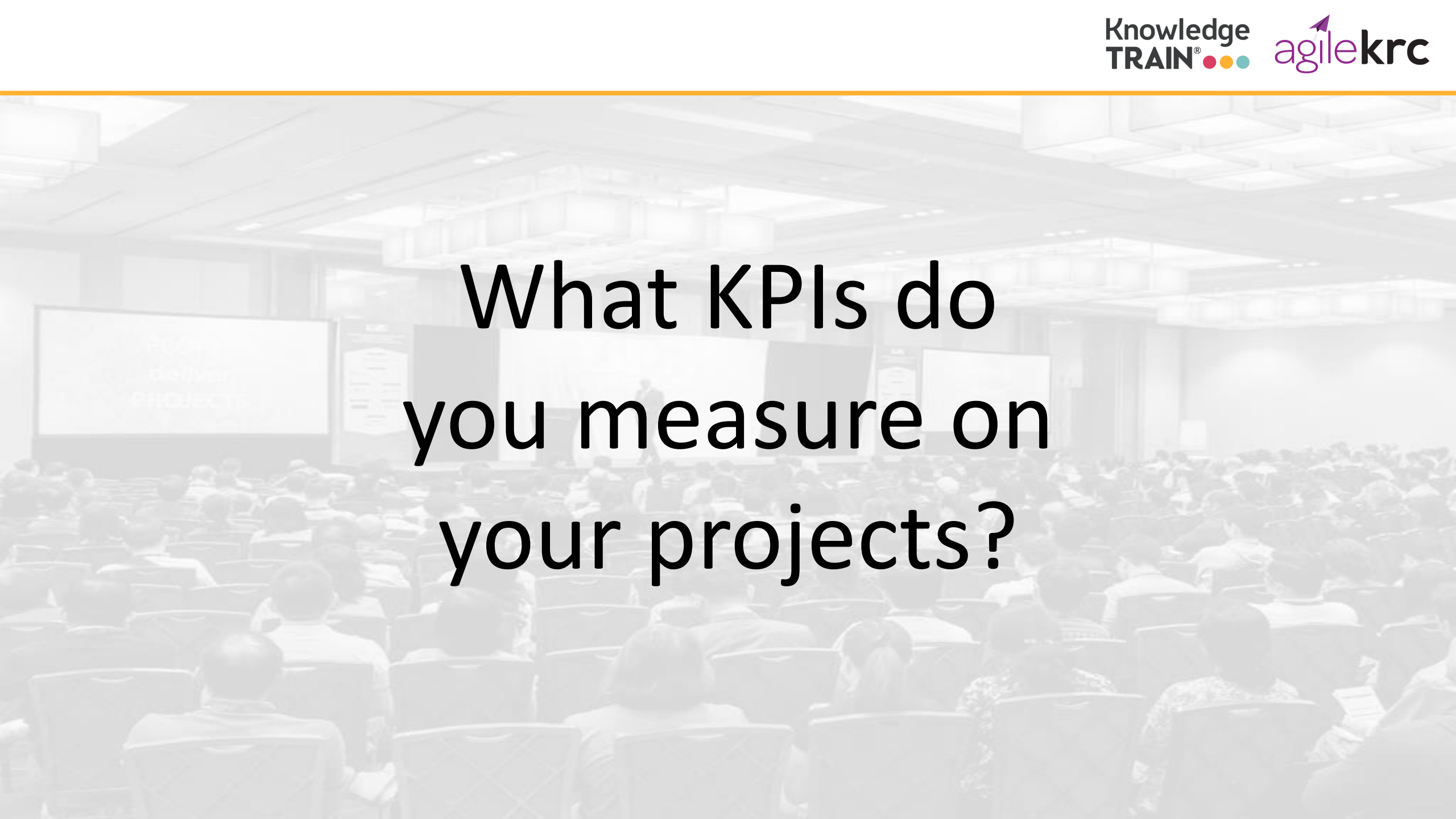
The
Solution



**MORE FOCUS AND
TIME SPENT ON
UNDERSTANDING
AND ENHANCING
TEAMWORK**

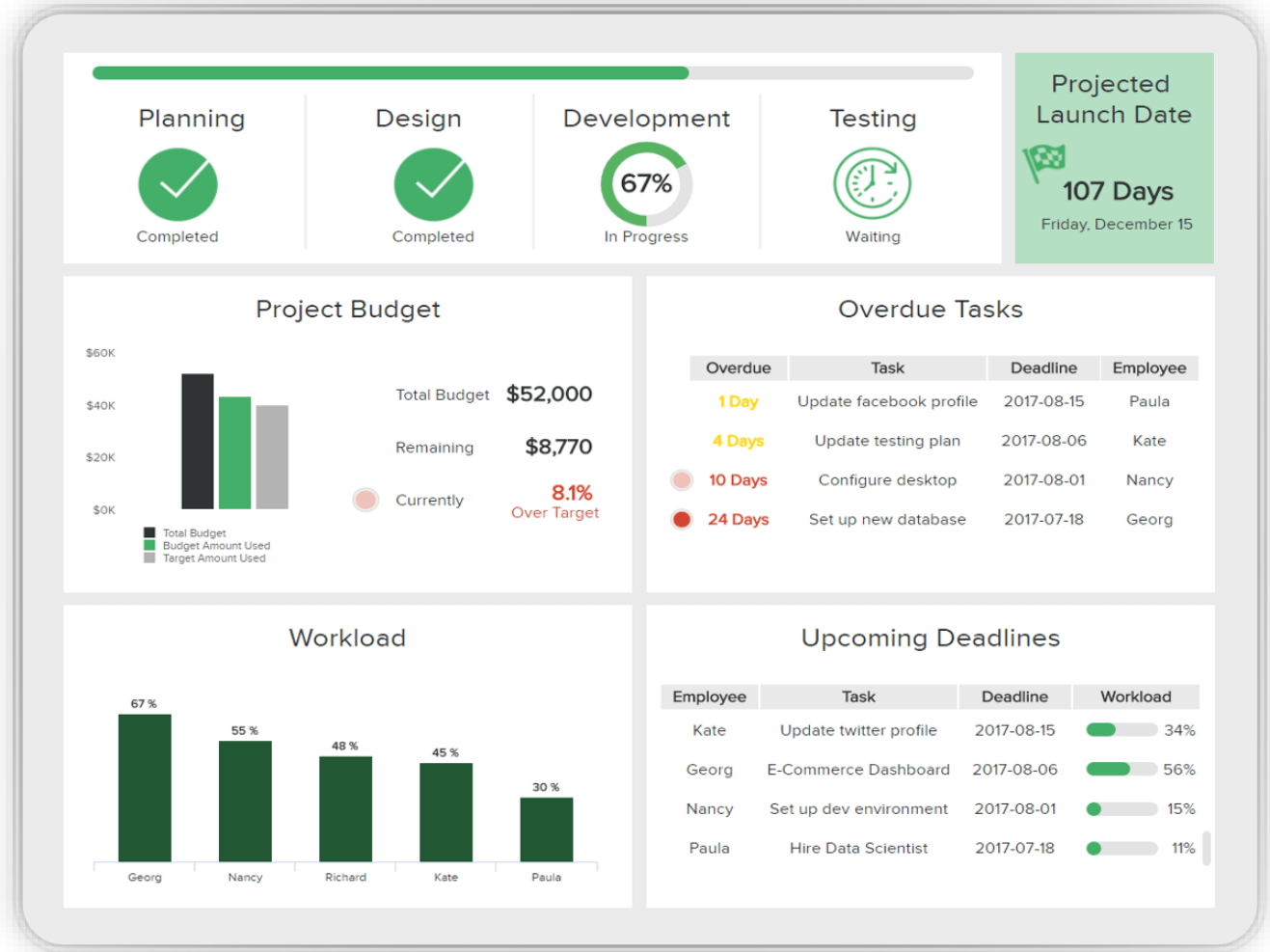
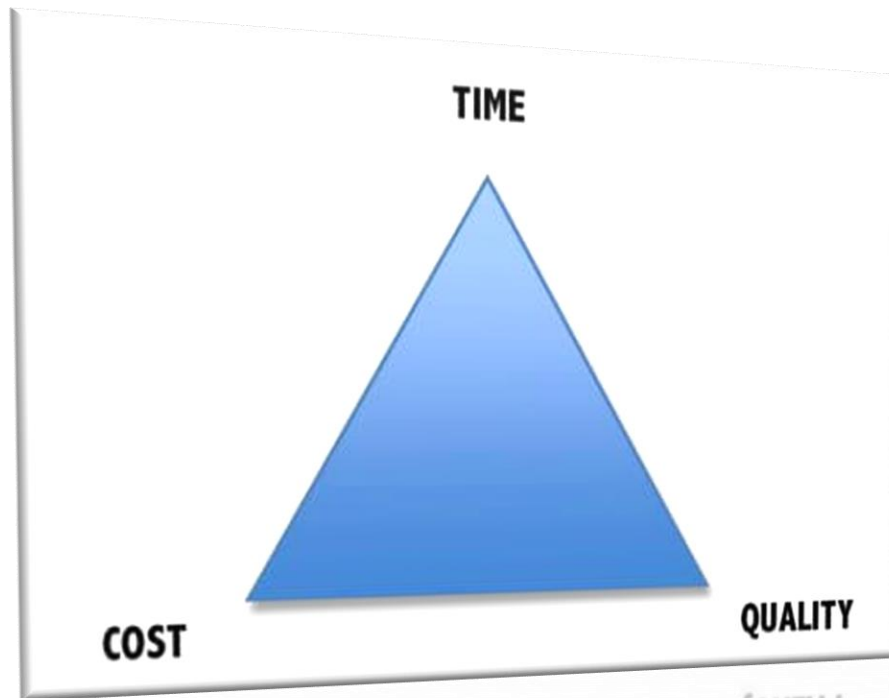
“Far too often, leaders and teams are expected to achieve high-levels of performance, yet aren’t aware or provided with the important tools that will help them to achieve it.”



The background of the slide is a grayscale photograph of a large audience seated in a conference hall, facing a stage with multiple projection screens. The text is overlaid on this image.

What KPIs do you measure on your projects?

KEY PERFORMANCE INDICATORS



However, it is HOW effective and efficient your teamwork is that makes a difference to these KPIs

EFFECTIVENESS: DOING THE RIGHT THING
(PURPOSE OR WHAT YOU DO)

EFFICIENCY: DOING THINGS RIGHT
(RESOURCEFULNESS OR HOW YOU DO IT)

How many of you
measure **HOW** effective
and efficient your
teamwork is? 1%

Achieving High-Performance Teamwork Marina Bay Sands Hotel, Singapore

Based on responses from approximately 600 project management delegates from Europe, North America, Africa, the Far East, Middle East and Australia.

PEOPLE deliver PROJECTS
and SUCCEED through TEAMWORK



Knowing WHO is in your team



The Two Foundations Of High-Performance Teamwork



Knowing HOW effectively and efficiently
you work together

What is Team DyNAMics?

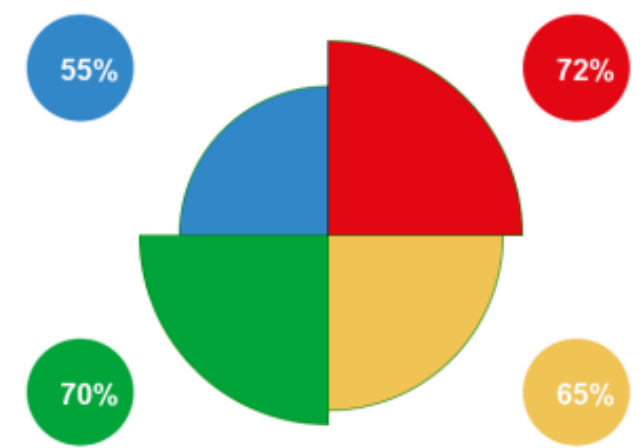
● Coactive
Connections

● Strategic
Action





Category Average Percentage



- Strategic Action
- Framework Mapping
- Creative Interactions
- Coactive Connections

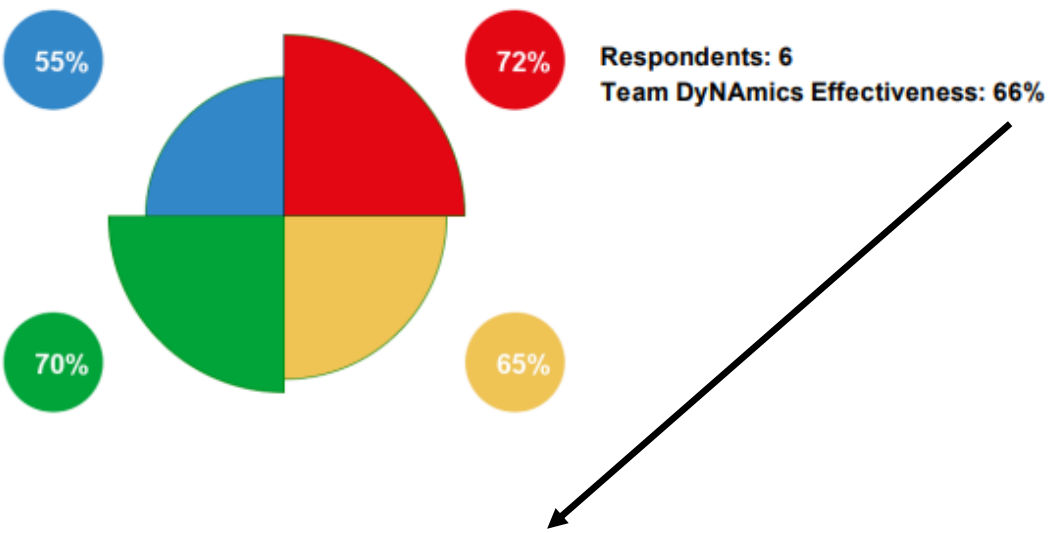
Respondents: 6
Team DyNAmics Effectiveness: 66%

Your Score

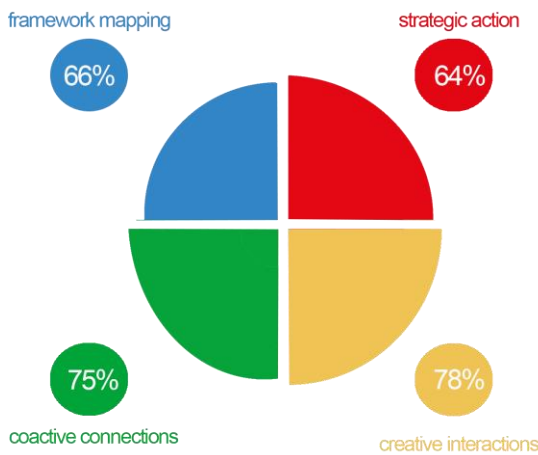
Top 8 Elements	
Decision-Making	79%
Team Meetings	77%
Vision	76%
Commitment	73%
Communication	71%
Accountability	68%
Purpose	67%
Trust	66%

Bottom 8 Elements	
Diversity	64%
Collaboration	64%
Transformation	63%
Environment	62%
Roles & Skills	61%
Planning	60%
Reflection	52%
Processes	46%

The Team DyNAmics Report

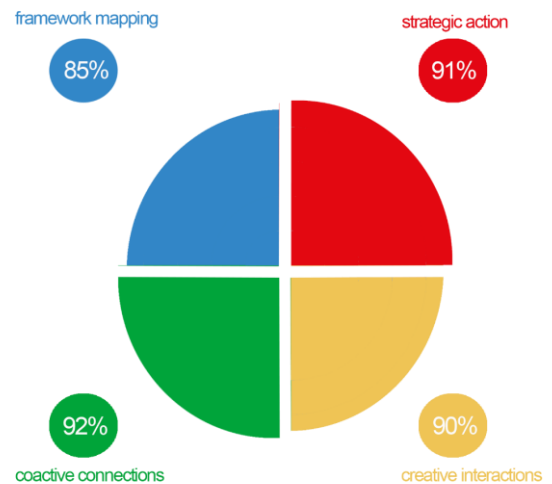


Average Team Performance



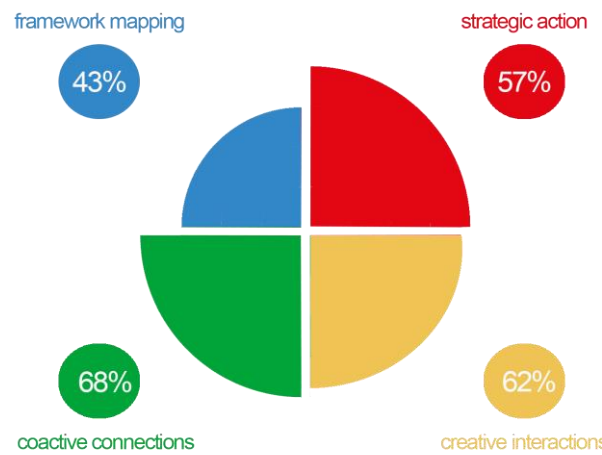
65% - 85%

High-Performing Team Performance



85%+

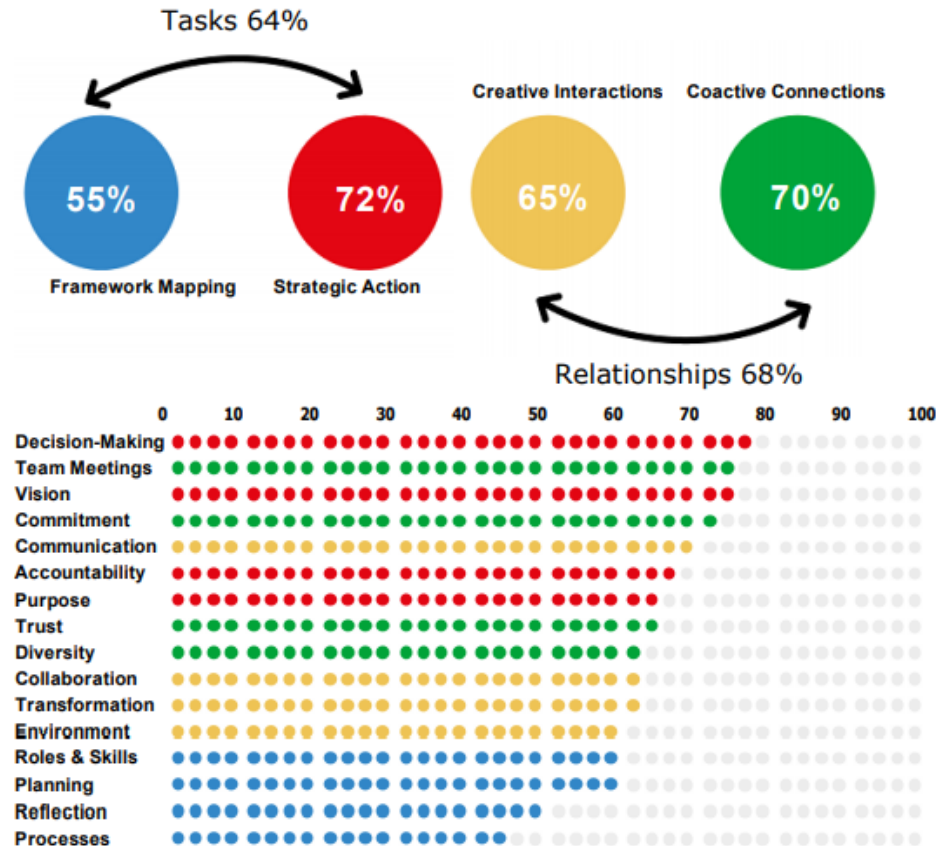
Developing Team Performance



Below 65%



Tasks vs Relationships



Element Order

- Strategic Action
- Framework Mapping
- Creative Interactions
- Coactive Connections

The graph above is a visual representation of how the 16 Elements have been ranked, from highest at the top to lowest at the bottom. The colours provide an indication as to whether similar Elements are clustered together or spread out.

These Elements, feed into the Tasks and Relationships percentages at the top of the page. The percentages provide an understanding of whether there is an imbalance between the Tasks and Relationships related Elements.

There is a 4% imbalance between Task related Elements and Relationship related Elements.

Framework Mapping (55%) and Creative Interactions (65%) need investigating.

Top 8 Elements

Decision-Making	79%
Team Meetings	77%
Vision	76%
Commitment	73%
Communication	71%
Accountability	68%
Purpose	67%
Trust	66%

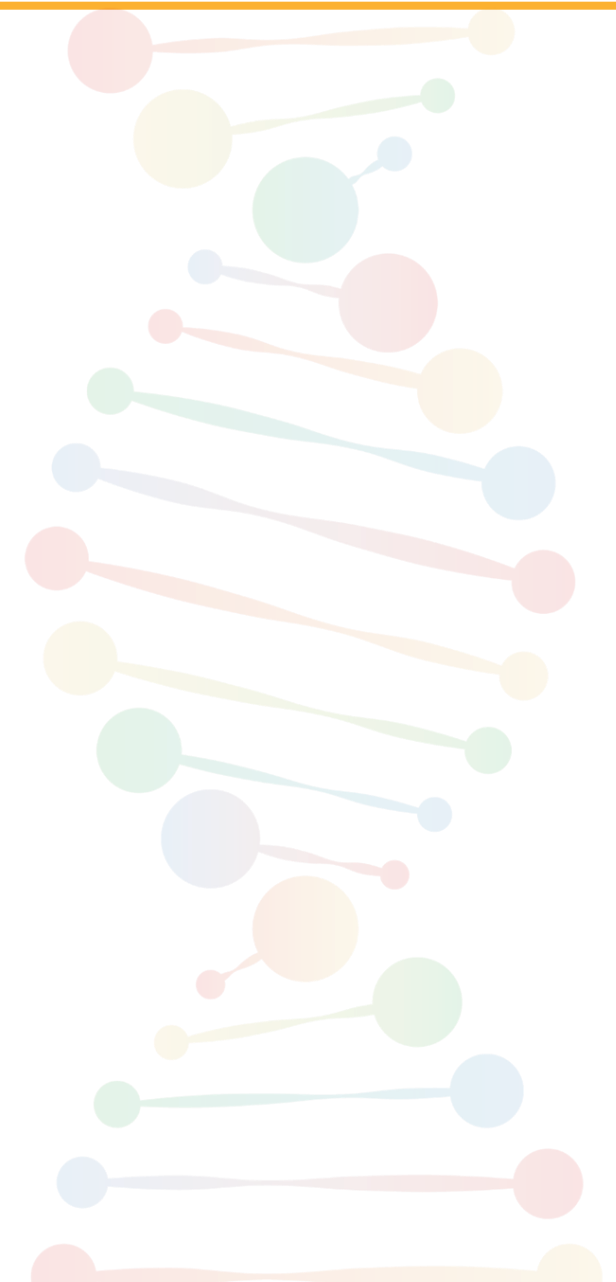
VERY GOOD

GOOD

Bottom 8 Elements

Diversity	64%
Collaboration	64%
Transformation	63%
Environment	62%
Roles & Skills	61%
Planning	60%
Reflection	52%
Processes	46%

POOR



Team **DyNAMics**

The higher the level, the more impact it has on the effectiveness and efficiency of teamwork.

Level 1



















Level 2



Level 3



Level 4

Strategic Action	Coactive Connections	Framework Mapping	Creative Interactions
 Purpose	 Trust	 Planning	 Collaboration
 Accountability	 Commitment	 Roles & Skills	 Communication
 Decision-Making	 Team Meetings	 Processes	 Environment
 Vision	 Diversity	 Reflection	 Transformation

Team Purpose



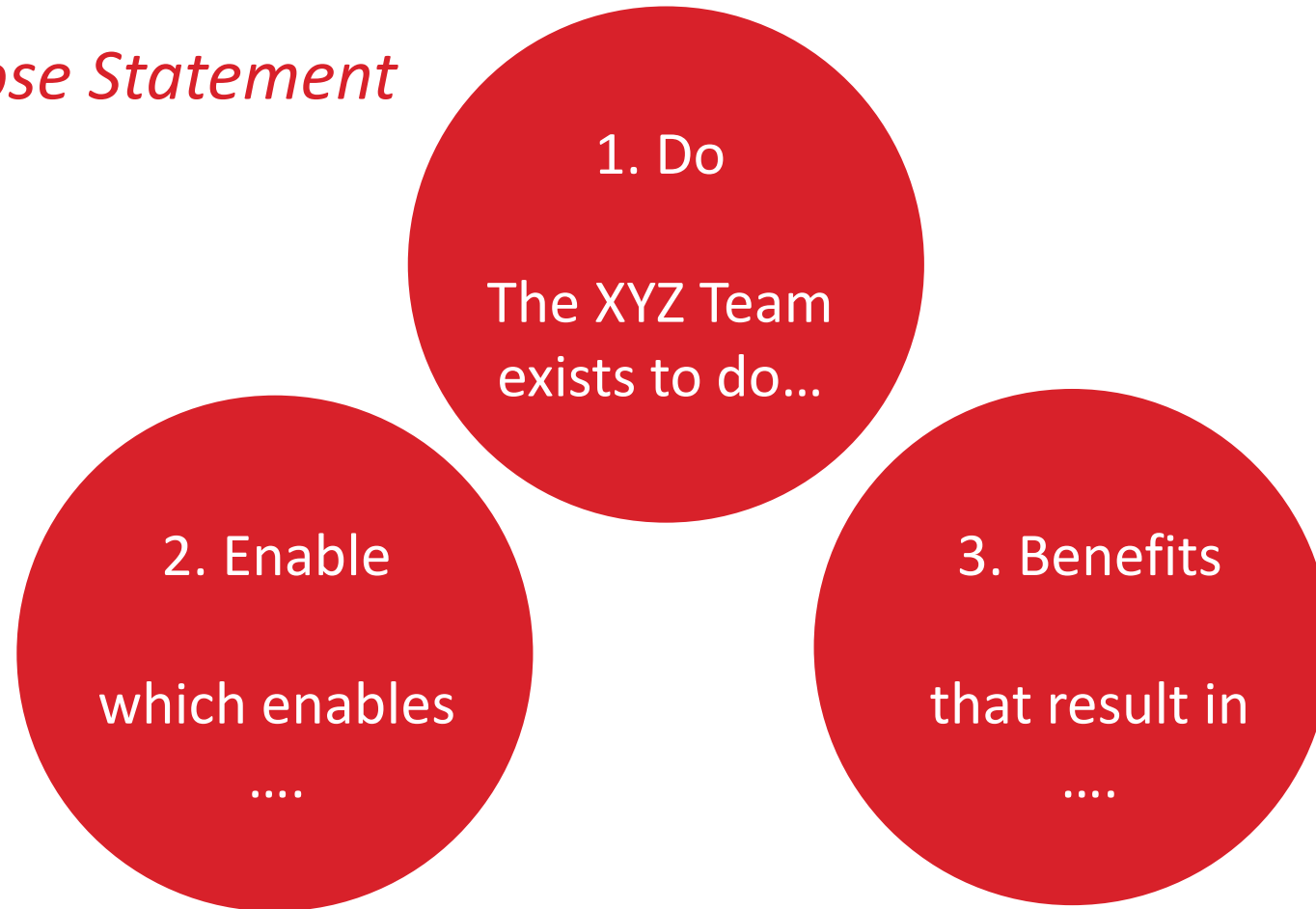
The understanding of what the team exists to do, what this enables and the benefits this delivers.

4 out of 10 team members say that their team purpose and team objectives are not known.





Team Purpose Statement



Motivate



1 min



No Jargon



Understandable



Team Purpose Statement

1. Do

The Finance Team exists to ensure the timely delivery of value-adding financial data and information to our global business units,

To produce monthly accounts that are as accurate as possible as quickly after month-end.

2. Enable

which enables them to make informed investment decisions,

3. Benefits

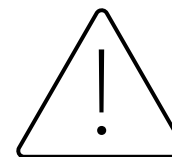
that result in tangible benefits to our customers, staff and organisation.



Motivate



1 min



No Jargon



Understandable

Ngagement Works

engage⁺motivate = transform⁺succeed

- Do *Ngagementworks exists to provide learning and development solutions*
- Enables *that engage individuals and motivates teams,*
- Benefits *helping them to transform and achieve even greater success.*

Team Purpose: Recommendation

At your next team meeting ask your team to individually write down what they think your Team Purpose is.

Share what each person has written, plus yours.

Then collaborate to develop a Team Purpose statement that ALL your team have helped to create and in doing so, buy-in to.

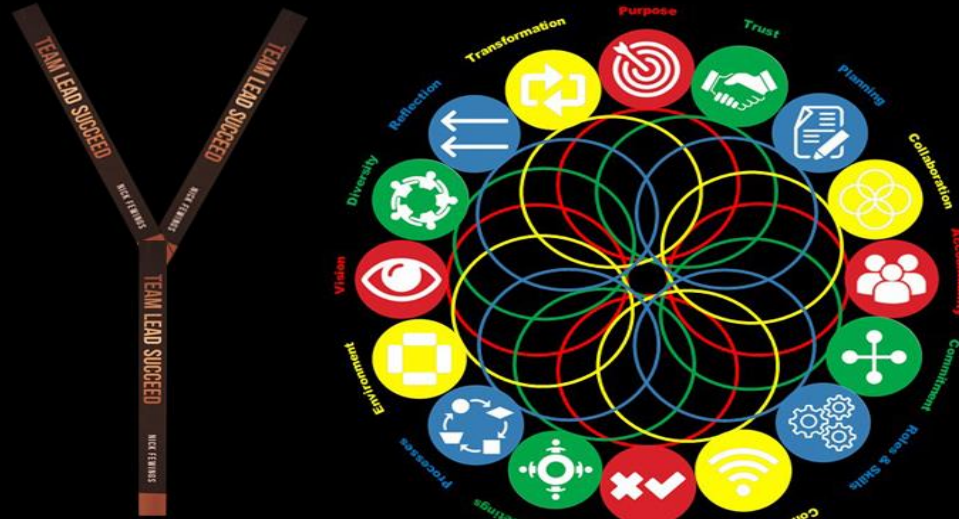
SUMMARY

#1. THINK ABOUT HOW YOU AND YOUR TEAM CAN MEASURE YOUR TEAM EFFECTIVENESS AND EFFICIENCY.

#2. AS A MINIMUM, ENSURE EVERYONE KNOWS WHAT YOUR TEAM EXISTS TO DO, WHAT THAT ENABLES AND THE BENEFITS.

#3. DON'T BE AFRAID TO SPEAK UP WHEN YOU FEEL YOUR TEAMWORK COULD BE BETTER.





Any last
questions?



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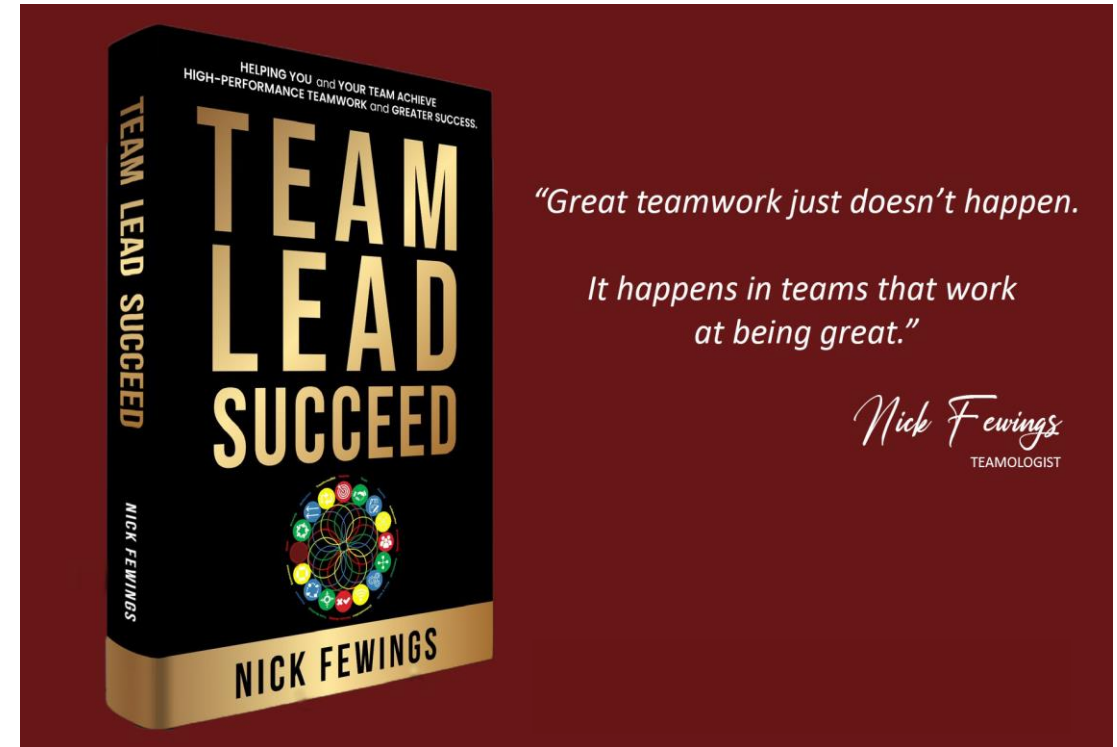
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@nickfewings



Ngagement
Works
engage*motivate = transform*succeed

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